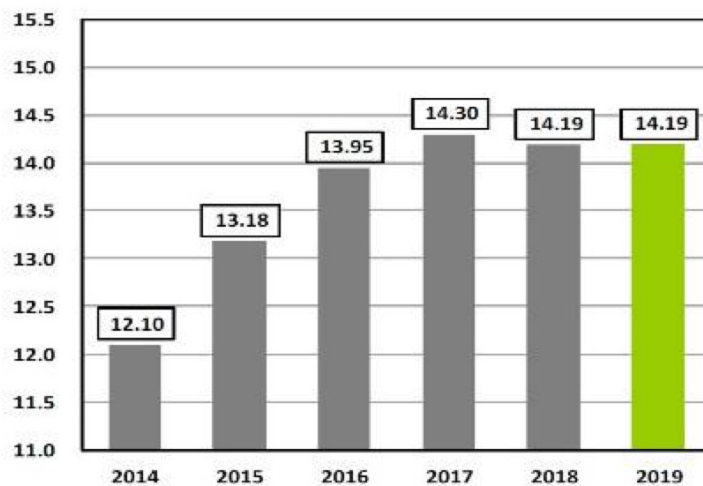


West Europe Car Market Up in September

Monday, 14 October 2019

Western Europe's car market was up by a hefty 13.9% YoY (year-on-year) in September as a base effect comparison with the same month last year distorted the result. The German annual selling rate was just 3.0m units a year in September, even though the market grew by a hefty 22.2% YoY, helped by extremely low sales a year ago.



In the UK, the selling rate fell to just 2.0m units a year, with the market gaining a disappointing 1.3%,

In France, sales rose 16.6% YoY in September, while the selling rate fell, but only to a still respectable 2.2m units a year. Italy saw a YoY increase of 13.4%, while the selling rate dropped to 1.8m units a year. The Spanish car market experienced 18.3% YoY growth in sales in September, with the selling rate standing at 1.3m units a year.

LMC said after the abrupt fall in the selling rate in September, they expect an improvement throughout the remainder of 2019. LMC analyst Jonathon Poskitt said "There are no apparent issues with the availability of models this year, unlike in 2018 when several OEMs were unable to sell certain models due to failure to achieve WLTP approval".

However, he also said time is running out for any meaningful full-year growth to materialise in

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2019. "We believe that regional sales will be essentially flat, the market finishing at around 14.2m units," he said.